



# CAPABILITIES STATEMENT



**PROTECTION. INVESTIGATION. SURVEILLANCE**

# About Alexander Security Consultants

*Alexander Security Consultants can provide you with the tools you need to protect your property even when you're away.*

Alexander Security Consultants, LLC (ASC) is a leading provider of security and protection services. We are experts in protection, information gathering, and technology-based surveillance solutions.

We specialize in providing investigative and protective services and consultation on security strategies for retail, commercial, government, and residential sites.

Our vigilant approach to security can help you:

- Deter crime;
- Limit your exposure to liabilities;

- Eliminate potential threats to your facility, physical assets, and employees; and
- Improve the quality of corporate, government or residential environments.

## **ASC Performance Standards**

ASC takes pride in its service performance. Our security professionals undergo specialized training that includes instruction in tactical excessive force procedures and the use of protection devices such as batons, Tasers®, and Oleo Resin Capsicum.

They are well versed in general security operations (GSO), state codes of law, customer service

principles, Infant and Adult CPR/AED, and First Aid.

In addition, ASC requires candidates to successfully complete written and oral examinations on security operations and procedures.

ASC employees are subjected to a rigorous application and hiring process. Employees undergo thorough screening and investigation, which includes a criminal background check, drug screening, validation of personal data, a credit history review, and reference checks.

## **Who We Serve**

ASC secures a broad range of facilities, including government agencies, commercial properties, construction and industrial sites, residential properties, and professional buildings.

## **About Our Services**

*Our broad expertise allows us to provide clients with tailored security solutions based on their unique needs.*

### **Armed/Unarmed Security & Patrol**

ASC's officers are licensed by jurisdictions in the DC Metropolitan area to perform uniformed, armed and unarmed security patrol services.

- Front Desk/Reception Special Events Service
- Emergency Response
- Post Maintenance
- Temporary Personal Protective Service
- Marked Car Patrol
- Bicycle/Segway Patrol

### **Electronic Monitoring and Surveillance**

ASC provides consultation on digital, technological surveillance solutions. We install and maintain security cameras, digital video recording (DVR) and Closed Circuit Television (CCTV) Systems. We utilize superior surveillance systems that offer technologically advanced features, such as remote monitoring via a local network or the Internet and cell phone alarm notification on the detection of motion.

### **K-9 Patrol**

ASC's K-9 Unit provides the perfect security solution for high crime areas, particularly locations that are plagued with illegal drug activity. The ASC K-9 Unit is staffed with canine handlers that are licensed in DC and Maryland. Our canines possess very keen senses and are professionally trained to track weapons, narcotics, missing persons, and cadavers. These animals are also ideal for protective services and improving the security conditions on your property.

### **Investigative Services**

ASC investigators and private detectives are available 24/7 and are licensed in the state of Maryland and the District of Columbia. Our professionals are highly effective in detecting the source of pilferage, identifying drug traffickers, validating suspicions of immorality in marriage, investigating workplace

crimes, and performing employment background checks. ASC utilizes the latest surveillance strategies, including appropriate disguises, Internet research capabilities and miniature camera devices to perform thorough investigations.

**ASC is woman-owned and certified MBE/DBE.  
Maryland SBR # SB06-868  
DOT MBE # 06-052**

### **Loss Prevention**

ASC's Retail Loss Prevention (RLP) Specialists are trained in reducing inventory losses within retail stores. We focus on employee theft, shoplifting, return/exchange fraud, vendor theft, and accounting errors. To accomplish this, our RLP Specialists collaborate with store managers and personnel to identify areas where shrinkage may occur. Our specialists focus on the following areas:

- Shoplifting
- Price Tag/UPC Altering
- Employee Theft/Internal Theft



**ASC is licensed, insured and bonded in Maryland, Virginia and the District of Columbia.**

# About Our Team

*ASC is managed and operated by a talented and experienced team of administrative professionals and security experts.*

## **E. Cornell Alexander, Vice President & Co-Owner**

The principle founder, E. Cornell Alexander, is a security professional with over 15 years of combined experiences as a site supervisor, project manager and business development manager for a top-secret clearance company that administered a total of \$25 million in contracts for high-level, U.S. government agencies. Mr. Alexander is directly involved in the business development process at ASC to include the preparation of contract proposals and cost estimates for security services. He supervises all the coordinating efforts to meet proposal deadlines. His knowledge of the proposal process enables him to command strict adherence to contractual specifications to ensure that the "spirit of excellence" is demonstrated in workmanship and customer care services.

## **Annie "Sandi" L. Haynes-Alexander, Co-Owner**

Sandi Haynes-Alexander, manages the security patrol services division of the company. She is adept in writing, accounting, and statistics and is involved in every aspect of ASC to include marketing, administration, operations and finance. Ms. Haynes-Alexander is the point of contact for all business-related matters. She is also a certified canine police and obedience trainer for K-9 Concepts, Inc. ([K-9koncepts.com](http://K-9koncepts.com)), a provider of trained canines for commercial, state and local governments, and residential entities since 1999. Ms. Haynes-Alexander has fully trained 20 K9s from beginning to completion in obedience, narcotics detection, and search and seizure.

*ASC's management team include:*

## **Major Kim White, CPP**

### **Director, Operations & Administrative Support**

Major Kim White, CPP serves as the operations manager for ASC's armed and unarmed worksites. In doing so, Major White performs quality assurance inspections and manages office administration such as client invoicing, and serves as the primary contact for billing inquiries. Employed with ASC since 2006, Major White has over 15 years in the security industry. Major White is a Special Police Officer for Washington, DC and a licensed Private Detective with a permit to carry a handgun in the State of Maryland. She is also responsible for hiring, performing employee background checks, and participating in all employee conflict resolution issues. In addition, she is certified by ASIS International as a Protection Professional—the most broadly recognized professional development organization for security professionals.

## **Michael J. Davis, Director, Investigation Division**

Michael Davis serves as the director for ASC's private detective division and is ASC's compliance agent for the State of Maryland. Mr. Davis is a

licensed Private Investigator in Maryland and Washington, DC. He has over 20 years as a police officer and a private detective and is skilled in criminal investigations, particularly search and seizure procedures, crime scene search, and interviewing and interrogations. As a private detective, Mr. Davis has a proven track record in locating witnesses and/or victims, performing background checks and title searches, preparing evidence for trial, and performing legal research.

## **Captain LeVerne Taylor, Field Site Manager**

Captain LeVerne Taylor focuses on quality assurance functions and maintains security personnel schedules at ASC worksites. Captain Taylor has an impressive military background serving 12 years in the U.S. Army as a Tactical Response Team Leader at the Grand Gulf Nuclear Station, a Tactical Communications Specialist and as an Anti-Terrorist Trainer (foreign and domestic). Captain Taylor has over 10 years of combined experience in the security industry as a U.S. General Services Administration Armed Contract Security Guard and supervisor. He is a Special Police Officer for Washington, DC and a licensed Private Detective with a permit to carry a handgun in the State of Maryland.

## **Sergeant John Purdie, K-9 Specialist**

Sergeant Purdie is a Special Police Officer for the District of Columbia, has a Maryland Security Guard License with a permit to carry a handgun and has a Federal License to carry a concealed weapon in 48 states in the USA. He was a former Baltimore County Police Officer for 20 years and has over 7 years experience in private security as a canine handler in varying capacities such as housing, city government and financial institutions. He is certified as a canine handler and an obedience trainer for canines and canine handlers. He maintains all canine health and training reinforcement records for canines and monitors field performance.

## **Gordon "Bill" Campbell**

Bill Campbell owns and manages K-9 Concepts, Inc. ([k9concepts.com](http://k9concepts.com)), a canine learning center for training, behavior modification, and canine trainer education. ASC contracts with K-9 Concepts, Inc. for handler training and use of its facility for reinforcement training of veteran canines in tracking narcotics, cadavers, and weaponry. K-9 Concepts works with local law enforcement agencies and corporate security professionals to provide canines that have been trained for narcotics and weapon detection, arson investigation and personal protection. K-9 Concepts, Inc. employs various personnel at ASC for several types of training. Mr. Campbell is intricately involved in the canine affairs of ASC and contributes to its K-9 training activities.

## **ASC provides individuals with the following expertise:**

- **Armed/Unarmed Security Officers**--licensed and/or commissioned to serve in Washington, DC, Maryland and Virginia.
- **K-9 Handlers**--specialized unit utilized to: 1) locate suspects that are hiding, 2) locate drugs and/or weaponry that may be stored on the premise; and 3) provide protection and enforcement.
- **Private Investigators**--licensed in D.C., Maryland, and Virginia detect pilferage, investigate workmen's compensation claims, justify problems of morality in marriage, and provide undercover investigations and surveillances.
- **CCTV Security System Specialists**--ASC's team of dedicated information technologists, data programmers, electronic technicians, and support personnel to install and maintain video surveillance systems.

# Past Performance

*The following is a partial listing of sites that have been protected by ASC.*

**Prince George's Department of Family Services:** Unarmed Guard Service, Monday-Friday, 8 hour/day

**Prince George's Department of Environmental Services:** Unarmed mobile patrol services at the Landfill and Abandoned Auto Lot, Evening/night hours, 7 days per week

**Prince George's County Department of Mental Health:** Unarmed Guard Service, Monday-Friday, 8 hours/day

**Charles County Department of Social Services:** Unarmed Guard Service, Monday-Friday, 8 hours/day

**HEW Federal Credit Union: Armed Guard Services:** Tuesday – Saturday, 10 hours/day

**Maryland Department of Transportation:** Unarmed Guard Services, everyday, 24 hours/day

**GENCO Warehouse:** Undercover private detectives to identify shrinkage and pilferage

**Union Bethel AME Church:** Unarmed Guard Service for various functions

**Riverdale Baptist Church:** Armed Guard Services for School and Church; Sunday – Saturday, 6-8 hours Monday-Friday, 5 hours on Sunday

**Our Lady Queen of Peace Credit Union:** Armed Guard Services, Saturday and Sunday, 4 hours/day

**Church of the Incarnation:** Armed Guard Services for Bingo and Sunday Services, Tuesday and Thursday and Sunday, 5 hours/day

**Holy Comforter Church:** Armed Guard Services for Bingo and Sunday Services, Tuesday and Thursday and Sunday, 5 hours/day

**Kind Auto Parts:** K9/Handler Security Services, Night hours every day

**Aloft/Element Hotels @ BWI:** Unarmed Guard Services, Night hours, everyday

**Westin Hotel @ BWI:** Unarmed Guard Services, Night hours, everyday

**Sheraton Hotel @ BWI:** Unarmed Guard Services, Night hours, everyday

**Embassy Suites Hotel @ BWI:** Unarmed Guard Services, Night hours, everyday

**Sheraton Annapolis:** Unarmed Guard Services, Night hours, everyday

**4<sup>th</sup> Street at the Vistas:** K9/Handler Security Services at a Construction Site, Night hours every day

**Wardman Court Apartment:** Armed Guard Services, Evening/night hours, everyday

**LaCoste Store:** Unarmed Guard Services during store hours; and Coach Store: Unarmed Guard Services during store hours.

## Client References

### Wardman Court Apartments

Contact: Ms. Angie Whalen  
1312 Clifton Street, N.W.  
Washington, DC 20009  
Phone: 202-518-3030  
Service: Armed Protective Services  
Type: Apartment Housing  
Contract Duration: September 2010 to September 2012  
Contract Value: \$409,344.00  
Guard Force: 2-3 Armed Officers 8 hours per day

### Prince George's County Department of Mental Health

Contact: Ms. Novella Crudup  
CAPP Program Manager  
501 Hampton Park Boulevard  
Capitol Heights, MD 20743  
Phone: 301-324-2831  
Service: Unarmed Protective Services at a 30,000 SF Professional Building  
Type: County Government  
Contract Duration: July 2007 to July 2012  
Contract Value: \$148,096.00  
Guard Force: 1 Unarmed Officer 45 hours per week

### Aloft/Element Hotels @ Anne Arundel Mills

Contact: Mr. Fletcher Mayes, Regional Director of Operations  
7522 Teague Road  
Hanover, MD 21076  
Phone: 443-577-3140  
Service: Unarmed Protective Services  
Type: Hospitality  
Contract Duration: July 2010 to July 2011  
Contract Value: \$28,040.00  
Guard Force: 1 MD Unarmed Officer 8 Hours Daily

### Maryland Department of Transportation (Headquarters)

Contact: Mr. Bobbie Gomes  
7201 Corporate Center Drive  
Hanover, MD 21076  
Phone: 202-302-4007  
Service: Unarmed Protective Services  
Type: State Government  
Contract Duration: October 2008 to October 2013  
Contract Value: \$683,400.00  
Guard Force: 1 MD Armed Officer 24 Hours Daily; 1 Front Desk Unarmed Officer 8 Hours Daily



12404 Lytton Avenue | Brandywine, Maryland 20613  
Tel: 301-372-8856 | Fax: 301-372-8237  
ascllc@verizon.net | www.ascllc-security.com